

Accelerate your PCS deployment with vADC

Pulse PCS + vADC Promotion

What is it?

For a period of time we are offering 55-60% discount off (depending on solution mix) on vADC subscription licenses when purchased with PCS product offerings.

Why?

We have seen some early success in the Pulse vADC front ending the PCS deployments. Our goal to accelerate your revenue and our better together efforts.

What is the duration of this promotion?

This program will be available from May 1, 2018 to December 31, 2018.

Who can participate?

All Pulse Secure Connect Now registered partners.

IT IS AS EASY AS 1-2-3

1

Choose your 2+ PSA appliances for the data center or cloud, with the appropriate software licenses & support.

2

Depending on the deployment and size, select an appropriate vADC licenses.

3

Request a promotional quote from your preferred distributor.

Note: All subscriptions are for a 3-year term.

What are the promotions?

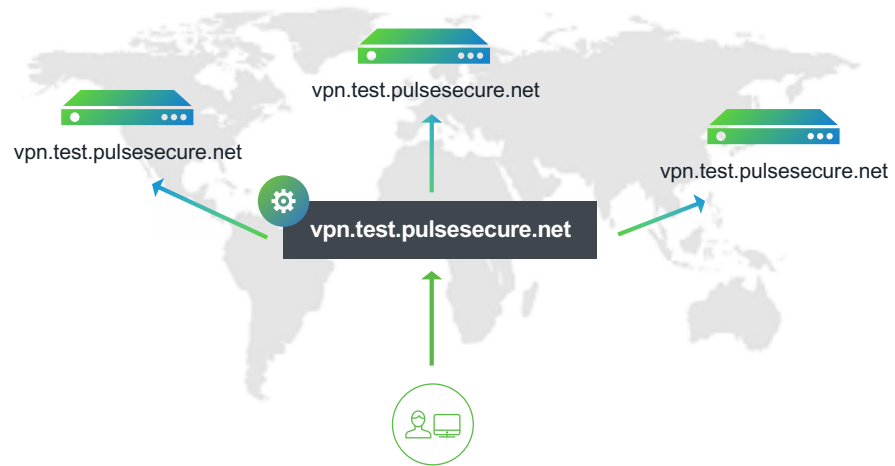
SKUs	Use Case	Partner Discount
vADC for SLB BR-ADC-STAT-ADV50M-S-01-36M	For small multi-site PCS deployments	55%
vADC for GLB+SLB BR-ADC-STAT-ADV400M-S-01-36M	For medium multi-site PCS deployments	55%
vADC for SLB BR-ADC-FLEX-ADV2G-S-01-36M BR-ADC-MGMT-STDBASE-P-01	For large single site PCS deployments	60%
vADC for GLB+SLB for PCS BR-ADC-FLEX-ADV5G-S-01-36M	For large multi-site PCS deployments	60%

What are the use cases?

Global load balancing multisite PCS deployments.

Solution Benefits

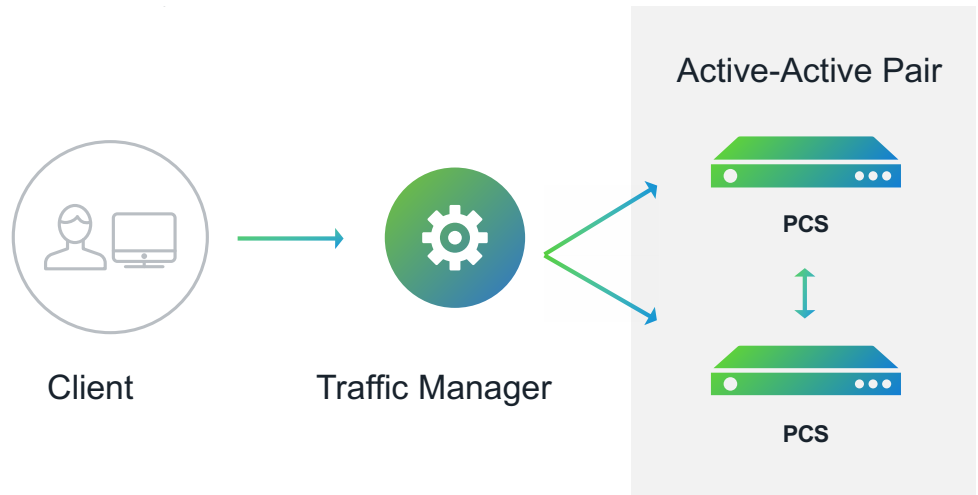
- Low latency for Application Access
- Better user experience for end users via any end-point
- Scale and resource availability across geo boundaries



Local traffic management for single or multisite PCS deployments

Solution Benefits

- High availability with VPN in a single data center deployment
- Optimal use of PCS resources
- Scalability to more VPN nodes as needed



What type of customers should we target?

- Lead with the Infrastructure, Networking or Operations buyer.
- If you have been selling Pulse Secure PCS hardware or virtual appliance that would-be criteria for consideration.

Infrastructure, Networking I&O leaders procure, deploy and manage solutions for communication, collaboration and content planning including servers and network. They manage traditional datacenters as well as SDN initiatives. They are primary decision makers for on-premise datacenters, campus & branch offices as well as cloud deployments.

Example titles include VP / GM / Director/Manager of Infrastructure, Networking, Datacenter, Facilities, Enterprise Architecture

Why should my customer care?

What are the benefits of this promotion for my customer?

This market leading vADC and PCS offers customers flexibility in deployment choice and a cost-effective way to adopt vADC to front end PCS.

What do you mean by Flexible Licensing?

Pulse Service Director lets you take control of your cost with a usage based business model. You can now roll out application deliver services 10X faster than traditional methods.

Can I host application on prem and on the cloud?

The pulse secure vADC offers the ultimate flexibility you can deploy on prem or in the cloud. We partnered with over 100 cloud providers. In addition, the PSA can now be deployed in virtual environments and on the cloud like Microsoft Azure.

What are some sample vADC customer successes?

Pulse has had lots of success in customer environments like yours. [Go here](#) to see some of our public case studies

Have questions or need additional help?

Contact partners@pulsesecure.net

Terms and Conditions

- Detailed terms and conditions are available from your distributor
- PCS and vADC products must be placed on a single order
- End user company names, address and contact name must be provided on order
- For an opportunity to qualify for this promotion, the quote must have a minimum of 2 units of Pulse Connect Secure (Hardware or Virtual).
- If all lines are not completed- Pulse secure reserves the right to claim back all discount on the incomplete deal
- This promotion is only valid from May 1st, 2018- December 31, 2018